

## Message Text

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PAGE 01 TOKYO 07925 131205Z

53

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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P R 130955Z JUN 75

FM AMEMBASSY TOKYO

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 0852

UNCLAS TOKYO 7925

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC OCEAN/MARINE INSTRUMENTATION SHOW-SOLICITATION

SUMMARY REPORT WEEK ENDING JUNE 13, 1975

REF: JUNE 13 OIM/TC TELCON

I. PA'S REC'D FROM OIM - ONE: PERRY OCEANOGRAPHICS

II. PA'S REC'D LOCALLY - FIVE: (1) COLEMAN INSTRUMENTS, (2) MARTEK INSTRUMENTS, (3) MERIAM INSTRUMENTS, (4) SUNNY LTD REPRESENTING (A) HASKEL ENGINEERING, (B) MAROTTA SCIENTIFIC, AND (C) WICHITA CLUTCH, AND (5) TOKYO ELECTRON LAB INC REPRESENTING (A) ROM CORP AND (B) TIME/DATA CORP.

III. PA'S EXPECED FROM OIM- FOUR: (1) INTERSTATE ELECTRONICS, (2) EXTECH INTL, (3) SPERRY MRINE SYSTEM, AND (4) SCHAEVITZ.

IV. PA'S TO BE SBMTTED TC - TWO: (1) MARUBUN CORP REPRESENTING (A) BENTHOS, (B) HELLE ENGINEERING, (C) MOTOROLA, AND (D) PLESSEY ENVIRONMENTAL SYSTEM, AND (2) TOYO TRADING REPRESENTING (A) CUBIC INDISTRIL, (B) EG AND G, AND (C) RAYTHEON.

; STRONG LOCAL POSSIBLES - TWO: (1) IONICS/YUASA-IONICS AND (2) GENERAL OCEANICS/KAWAMURA TUSHO. BOTH AGENTS PLAN TO PARTICIPATE SUBJECT SHOW, AWAITING PRINCIPALS' COMMUNICATIONS REGARDING SELECTIN OF EXHIBIT ITEMS.

;I. NUMBER OF LCAL CONTACTS PENDING DECISION - NINE: (1) DEC JAPAN, (2) ITHACO/TOYO TRADING, (3) LEBUS INTL, (4) METRODATA/ KIMOTO ELECTRIC, (5) NAC/MITCHEL CAMERA/TELEDYNE, (6) PENWALT/ UNCLASSIFIED

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ZENI-LITE, (7) SERVO/KBK, (8) U.S. DIVERS/NIHON AQUALUNG, AND

(9) VECTOR CABLE/SHOSHIN SHOJI.

VII. FOLLOWING COMPANIES DECLINE PARTICIPATIN (-) MILLIPOR,

(2) OCEANOGRAPHY INTL/NIHON BUNKO, (3) RADIO MARINE/OKURA TRADING,  
AND (4) YARDNEY ELECTRONICS/STANLEY ELECTRIC.

VIII. RE REFTELCON, ADVISE INTERSTATE ELECTRONICS VIDEOTRONICS

8 REPEATER PROJECTOR UNAVAILABLE THIS MARKET.

IX. SUMMARIZING POINT I THROUGH IV ABOVE, TC COUNTS 12

PARTICIPANTS REPREENTING 20 EXHIBITORS.

X. ALSO RE TELCON, ANDERSON WILL PHONE WALKER JUNE 16, 0900 HRS

WASHINGTON TIME, TO DISCUSS SUBSITUTE THEME FOR MATEIALS TEST  
EQUIPMENT.

HODGSON

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## Message Attributes

**Automatic Decaptioning:** X

**Capture Date:** 01 JAN 1994

**Channel Indicators:** n/a

**Current Classification:** UNCLASSIFIED

**Concepts:** n/a

**Control Number:** n/a

**Copy:** SINGLE

**Draft Date:** 13 JUN 1975

**Decaption Date:** 01 JAN 1960

**Decaption Note:**

**Disposition Action:** n/a

**Disposition Approved on Date:**

**Disposition Authority:** n/a

**Disposition Case Number:** n/a

**Disposition Comment:**

**Disposition Date:** 01 JAN 1960

**Disposition Event:**

**Disposition History:** n/a

**Disposition Reason:**

**Disposition Remarks:**

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**Enclosure:** n/a

**Executive Order:** N/A

**Errors:** N/A

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**ISecure:** 1

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**Original Handling Restrictions:** n/a

**Original Previous Classification:** n/a

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**Reference:** 75 JUNE 13

**Review Action:** RELEASED, APPROVED

**Review Authority:** greenet

**Review Comment:** n/a

**Review Content Flags:**

**Review Date:** 13 FEB 2003

**Review Event:**

**Review Exemptions:** n/a

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Margaret P. Grafeld

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**Review Media Identifier:**

**Review Referrals:** n/a

**Review Release Date:** n/a

**Review Release Event:** n/a

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**Review Withdrawn Fields:** n/a

**Secure:** OPEN

**Status:** NATIVE

**Subject:** TC OCEAN/MARINE INSTRUMENTATION SHOW-SOLICITATION SUMMARY REPORT WEEK ENDING JUNE 13, 1975

**TAGS:** BEXP, JA

**To:** COM

**Type:** TE

**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006